

SALON PROFESSIONAL CAREER PATH GUIDE- NEW

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LEARN	OVERVIEW	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 5A	LEVEL 6	LEVEL 6A	
	CAREER PHASE	INVESTMENT PHASE			GROWTH PHASE			PROFIT PHASE		
	SALON EXPERIENCE	1 year	2 - 3 years	4 - 5 years	6 - 7 years	7 + years	7 + years	8 + years	8 + years	
	SCHEDULE FOR FASTEST GROWTH	4 Nights Fri/Sat	3 Nights Fri/Sat	Flex	Flex	Flex	Flex	Flex	Flex	
	REFERRALS	12	10	8	6	4	4	4	4	
EARN	MONTHLY AVERAGES	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 5A	LEVEL 6	LEVEL 6A	
	SERVICE TICKET	\$98	\$112	\$125	\$139	\$153	\$151	\$176	\$166	
	RETAIL COMMISSION (25%)	\$281	\$375	\$481	\$600	\$731	\$844	\$875	\$1,125	
	TIPS (15%)	\$1,325	\$1,683	\$2,066	\$2,496	\$2,975	\$3,398	\$3,701	\$4,485	
	ANNUALIZED INCOME	\$61,686	\$81,228	\$103,267	\$129,005	\$158,690	\$181,359	\$202,965	\$246,720	
LIVE	WEALTH BUILDING {	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 5A	LEVEL 6	LEVEL 6A	
		Cash not credit								
		3 months personal expenses in bank								
		Own don't rent								
		Max your 401k								
		Pay down mortgage								
Invest 10-20%										