

SALON PROFESSIONAL CAREER PATH GUIDE- NEW

LEARN	OVERVIEW	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 5A	LEVEL 6	LEVEL 6A	
	CAREER PHASE	INVESTMENT PHASE		GROWTH PHASE			PROFIT PHASE			
	SALON EXPERIENCE	1 year	2 - 3 years	4 - 5 years	6 - 7 years	7 + years	7 + years	8 + years	8 + years	
	SCHEDULE FOR FASTEST GROWTH	4 Nights Fri/Sat	3 Nights Fri/Sat	Flex	Flex	Flex	Flex	Flex	Flex	
	REFERRALS	12	10	8	6	4	4	4	4	
EARN	MONTHLY AVERAGES	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 5A	LEVEL 6	LEVEL 4AA	
	SERVICE TICKET	\$98	\$112	\$125	\$139	\$153	\$151	\$176	\$166	
	RETAIL COMMISSION (25%)	\$218	\$291	\$373	\$465	\$567	\$654	\$678	\$900	
	TIPS (15%)	\$1,027	\$1,304	\$1,601	\$1,934	\$2,305	\$2,633	\$2,868	\$3,588	
	ANNUALIZED INCOME	\$47,807	\$62,951	\$80,032	\$99,979	\$122,985	\$140,553	\$157,298	\$197,376	
LIVE	WEALTH BUILDING	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 5A	LEVEL 6	LEVEL 6A	
		Cash not credit								
		3 months personal expenses in bank								
		Own don't rent								
		Max your 401k								
		Pay down mortgage								
Invest 10-20%										